

Future-Proofing Ag
Technology Investments

InfoAg 2015



# FUTURE-PROOFING AG TECHNOLOGY INVESTMENTS

- Helping agribusinesses make better decisions and take informed action
  - Our contribution
  - Our promise







# FUTURE-PROOFING AG TECHNOLOGY INVESTMENTS



Shaped by the Past

Seizing the Present

Defining the Future





# Shaped by the Past

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THE STATE OF TECHNOLOGY IN 1987

"All the News That's Fit to Print"

# The New Hork Times

#### Late Edition

New York Today, increasing clouds.

VOL.CXXXVII... No. 47,298

NEW YORK, TUESDAY, OCTOBER 20, 1987

30 CENTS

# STOCKS PLUNGE 508 POINTS, A DROP OF 22.6%; 604 MILLION VOLUME NEARLY DOUBLES RECORD

### U.S. Ships Shell Iran Installation In Gulf Reprisal

Offshore Target Termed a Base for Gunboats

> By STEVEN V. ROBERTS. Section to The Store York Plants

WASHINGTON, ONL 15 - United States naval torons struck back at Iran today for attacks on American-regiotored vessels and other Perssan Gulf shapping by shelling two connected offshere positiones that American officials said were a base for trantan gun-

A few hours later, a naval commando detachment boarded a third platform five miles away and destroyed rader and communications equipment, Pentages officials said.

No American casualties were reported in the actions, which occurred 120 recine must of Banarain at about 2 P.M. (7 A.M., Eastern daylight time).

#### A 36-Minute Warning

force took matte to avend killing Iramans, giving the crew on the first two ptasterms a 20-minute warning before four destroyers, statuend about three miles away, began the shelling.



### Does 1987 Equal 1929?

was looking more like 1929, when a Culumbia University. A 39-Missee Warning stock market crash helped to other in

Tube ours, there are steen unserting

Associate and the Mtacking the Great Depression. Yesterday, after

As stock prices assered this year, a Moore, director of the Center for Interchorus of pessimints warned that 1987 systemal Business Cycle Research at

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### WORLDWIDE IMPACT

### Frenzied Trading Raises Fears of Recession -Tape 2 Hours Late

#### BY LAWRENCE J. De MARIA

Stock market prices plunged in a numultunes wave of setting yesterday. giving Wall Street its worst day in hisory and russing tears of a recession.

The Dow Jones industrial average, considered a benchmark of the marker's health, plustmetted a record 568 poses, to 1,738.74, based on prefilms early calculations. That 22.6 percent decline was the worst since World War I and far greater than the 12.82 percent drop on Oct. 28, 1929, that along with the next day's 15.7 percent decime preceded the Great Depression

Since histing a record 2,722.42 on Aug. 25, the Dow has falles almost 1,890 points, or 36 percent, putting the bluethip indicator 157.5 poors below the level at which it started the year. With Priday's plunge of 108.35 points, the Dow has father more than 26 percent to he last two orostons.

#### Unprecedented Trading

Yesterday's frensied trading on the nation's speck exchanges lifted volume

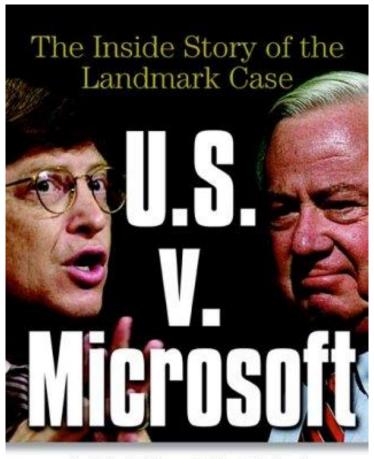


AGRONOMIC EXPERTISE





THE STATE OF TECHNOLOGY IN 2001

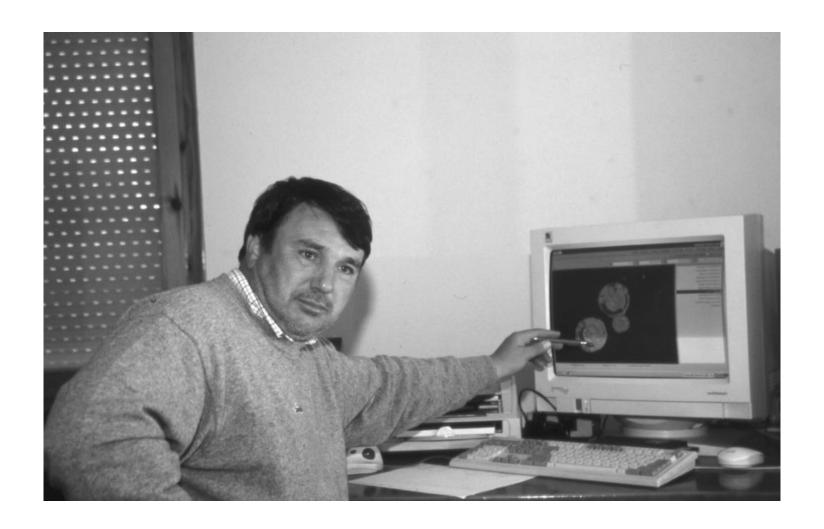


Joel Brinkley and Steve Lohr of

The New York Times

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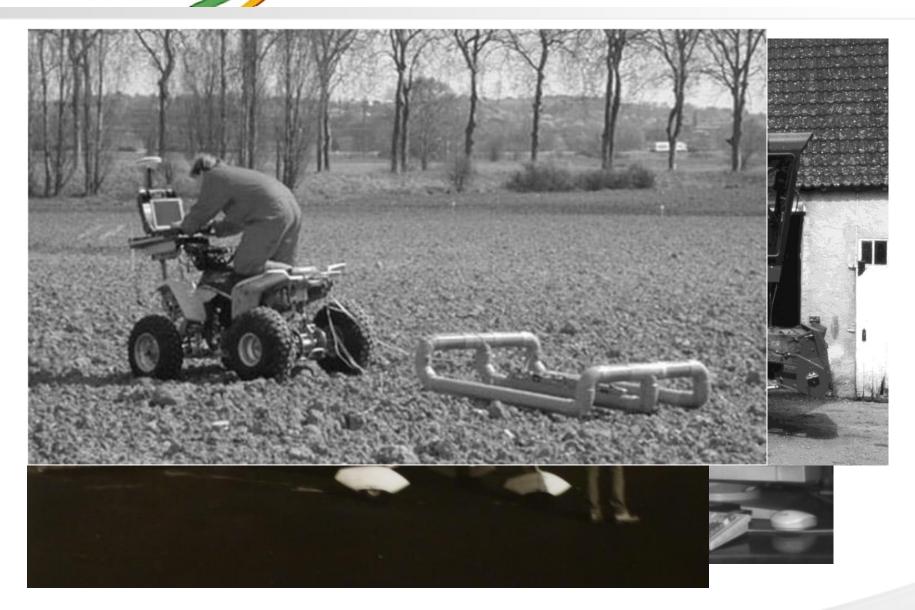


















FARMSAT™ MAPPING APPLICATION

# Increased Precision, Usability and Fit to market

- Imagery and Mapping
  - Field variability and crop growth
- Variable Rate Application Maps
  - Right input in the right place at the right rate
- Customizable
  - Value-added services to enhance customer loyalty



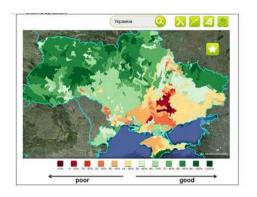


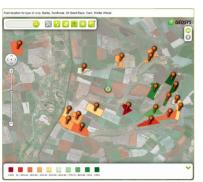


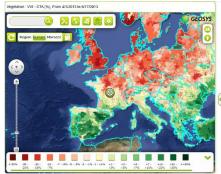
AGRIQUEST™ GLOBAL MONITORING

# Global Crops growing Conditions Insights

- Daily satellite imagery
- Daily weather data
- Crop analysis Expert support







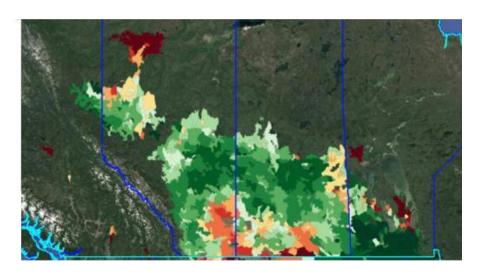




AGRIQUEST™ GLOBAL MONITORING

# Global Crops growing Conditions Insights

- Daily satellite imagery
- Daily weather data
- Crop analysis Expert support



Wheat crops were affected by early season dry weather. But precip at the critical preflowering stage and rainfall forecast for the grain filling stage are positive. We maintain crop production trend in Canada at a level equivalent to last year: 29 MT when Canadian Wheat Board says 23.1 MT, and USDA says 27.5 MT.

Very good conditions in Manitoba balance heterogeneous conditions in Saskatchewan and Alberta, with some very bad spots in these two regions



INNOVATION AND PARTNERSHIPS

- Expansion in New Fields
  - Global reach
- Expanded Partnerships
  - Building the agriculture of the future







# Seizing the Present

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GEOSYS BRIDGE™ API - A PLATFORM FOR ACTIONABLE INSIGHTS

# A Platform for Actionable Insights

- Archive Satellite data
  - Up to 15 years
- Fresh Insights
  - Maps and data directly to existing platforms
- In-Season Imagery
  - 3x the images



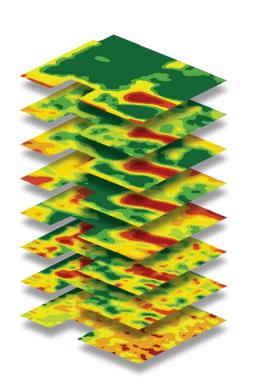


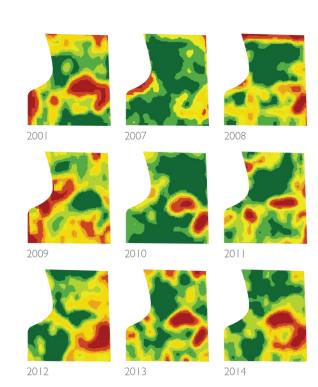


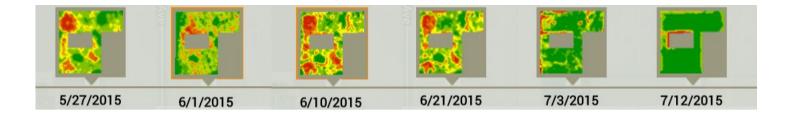
### SEIZING THE PRESENT

GEOSYS BRIDGE™ API

8+ maps per field







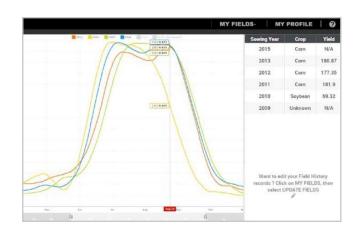


## SEIZING THE PRESENT

CROPTICAL™ MONITORING APPLICATION

# Informed Decision Making Every Day

- Fresh Insights
  - Two satellite passes every day
- Scout Smarter
  - Prioritize workloads
- Historical Data
  - Compare current performance to previous years
- Daily Weather
  - Historical vs. forecast

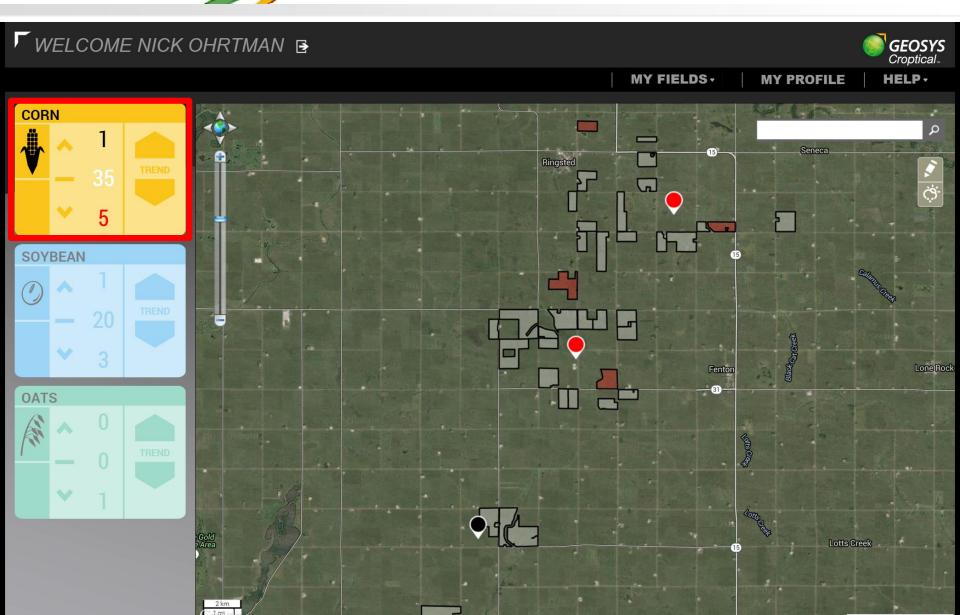






### **SEIZING THE PRESENT**

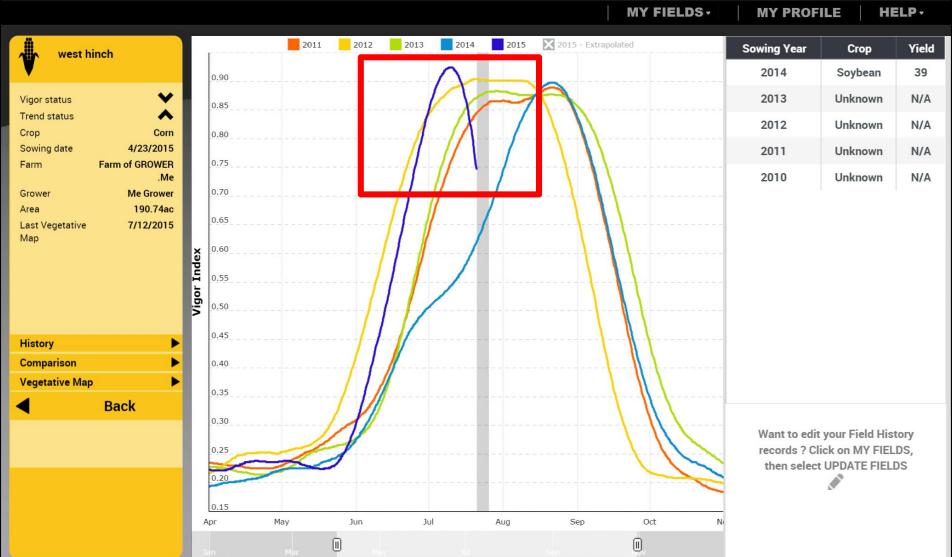
**CROPTICAL™ MONITORING APPLICATION** 



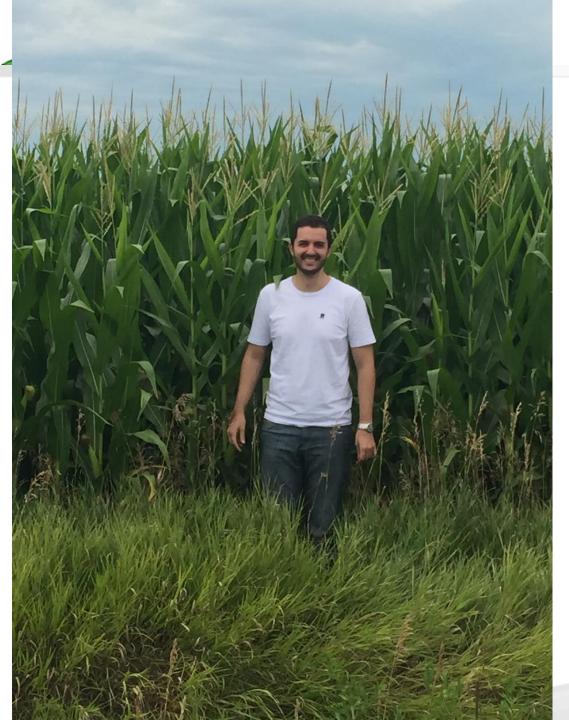


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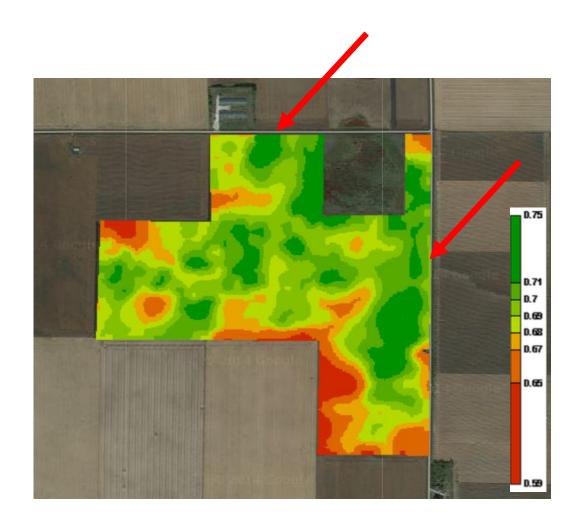
# WELCOME NICK OHRTMAN E





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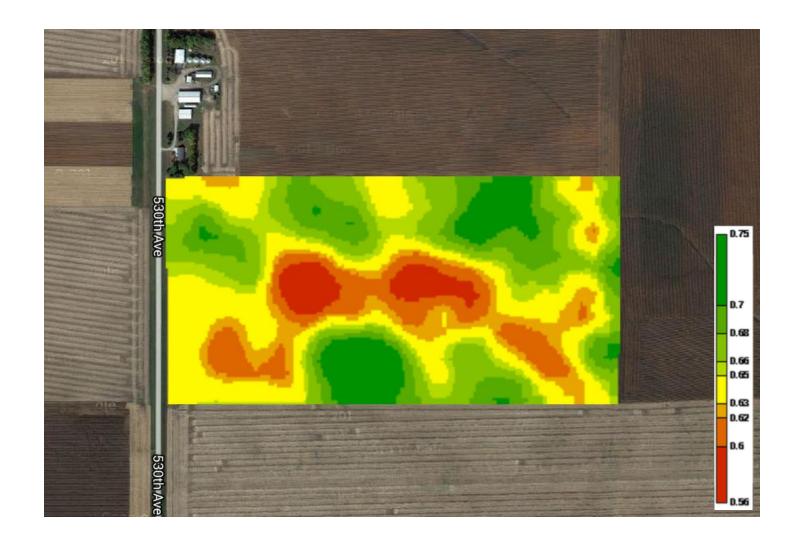
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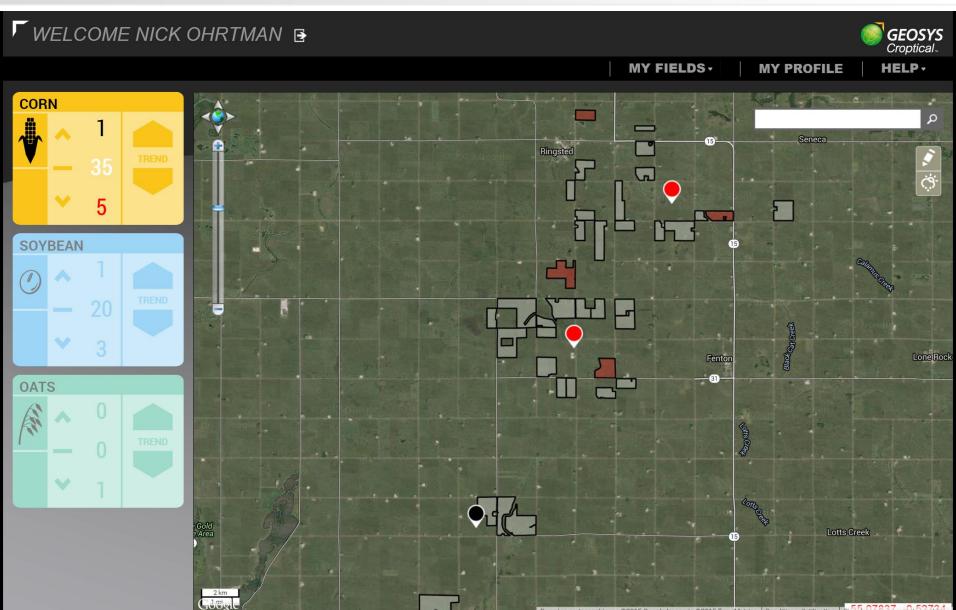
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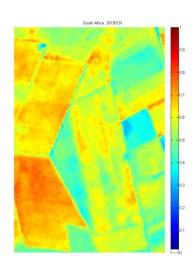
# Defining the Future



# **DEFINING THE FUTURE**

**FUTURE TRENDS** 

- Speed of Innovation
- Simplify Access
- Provide Action
- Real Solutions
- Data Succession Planning







## **DEFINING THE FUTURE**

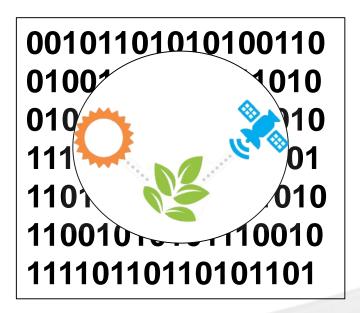
**GROWER PERSPECTIVES** 

- Higher Technology Adoption Rate
- Putting Field Data to Use
- From Field to Cloud
- More Consolidation
- Rapid Market Penetration
- Saving Time and Money





- New Products, New Capabilities
- Fresh, Consistent and Frequent
- Virtual Constellation
- Specific Crop Diseases
- Answer the Why Behind the Data
- Tailored Data for Unique Needs

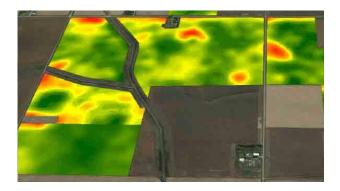




## **DEFINING THE FUTURE**

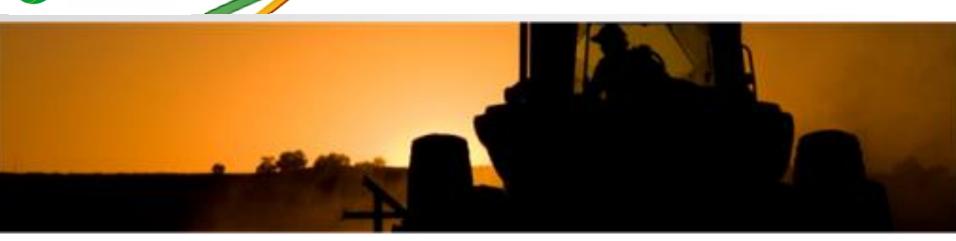
WHAT DOES ALL THIS MEAN?

- More Data Available
  - Plan for future data needs
- Need for Consistency
  - Help save time and make better decisions
- Maintain New Tech
  - Scalable for the future
- Smart Partnerships









# QUESTIONS?



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# THANK YOU!

www.geosys.com



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