



"Dollars & Sense"

Tips to Managing Healthy Precision Agriculture Teams

T.J. STAUFFER





Building and managing a healthy precision agriculture team





Building and managing a healthy precision agriculture team

Precision Agriculture: our inherent weakness

Are we creating a situation in which people are going to succeed or fail?

Are you Reactive or Proactive?





4 Keys to developing a

healthy Precision team



STRUCTURE

(IF YOU BUILD IT THEY WILL COME)







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Goals

R.O.I. (\$)

Roles & Responsibilities

Team Integration

Branding





Training

(G.I. Joe — "Knowing is half the battle")







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Over educate your people

Create Specialization

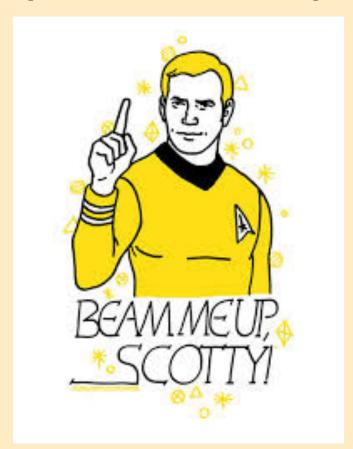
Mentoring





SUPPORT

("BEAM ME UP SCOTTY")







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Technical Back up

Managing Customer Relationships

Mental Health





PROGRESSION

(KING SOLOMON - "WITHOUT A VISION THE PEOPLE PERISH")







PROGRESSION

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- **Progression Planning Where is up?**
- **Professional Growth**
- **Personal Growth**





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