



Evaluation of TerraStar in Agricultural Conditions

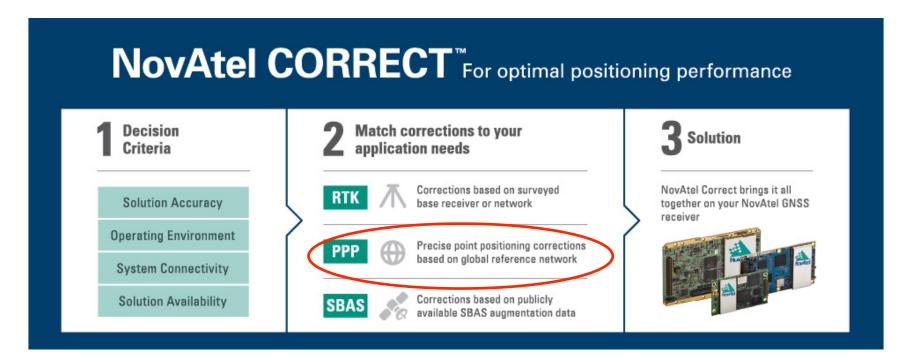
InfoAg 2015

Outline

- Introduction to NovAtel CORRECT, PPP and TerraStar
- Dynamic evaluation methodology
- Real-world results for TerraStar, using NovAtel CORRECT
 - Open sky conditions
 - Operation near trees
- Conclusions



What is NovAtel CORRECT™?

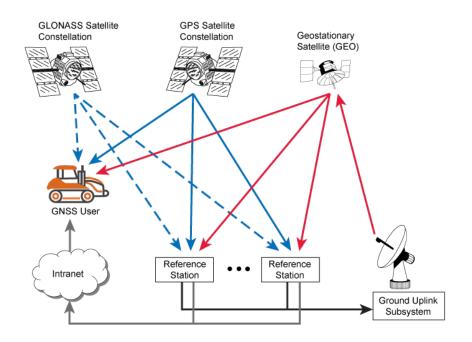


- Core positioning technology from NovAtel
- Enables sub-meter to centimeter accuracy
- Uses RTK, PPP, SBAS or DGPS correction data



What is PPP?

- Precise Point Positioning
- Another method to mitigate errors in the GNSS signals
- Precise near real-time corrections for satellite orbit and clock
 - Corrections generally over L-band downlink, but may also use NTRIP-based delivery





What is TerraStar-C?

PPP correction data:

- » High quality correction data
- » Similar to OmniStar, Trimble and StarFire
- » But different
 - NovAtel has ownership of position
 - Marketed and sold through brands you know









It's what we do with the data that counts:

- » Better accuracy 4cm
- » Fast re-convergence
- » Faster initial convergence
- » Better performance near treelines





Who Is TerraStar?



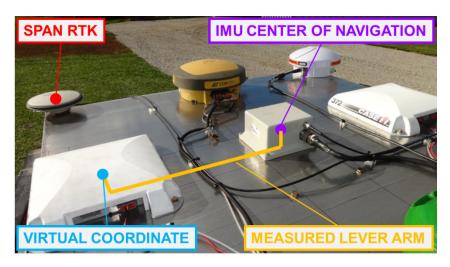


- Provide clock and orbit corrections for land, airborne and near shore applications
 - Parent company, Veripos, has serviced marine oil & gas market for 20+ years
 - Corrections delivered over L-band
 - Network of 80+ GNSS stations
 - Redundant infrastructure
 - Hexagon company



Experienced partner for Agriculture

Dynamic Evaluation Methodology





- Post-processed SPAN RTK solution
 - IMU attitude combined with measured lever arms to translate SPAN RTK solution to various antenna phase centers
 - Creates a virtual RTK trajectory for competitive products
- Compare real-time position data against SPAN RTK trajectories to determine horizontal and vertical position errors



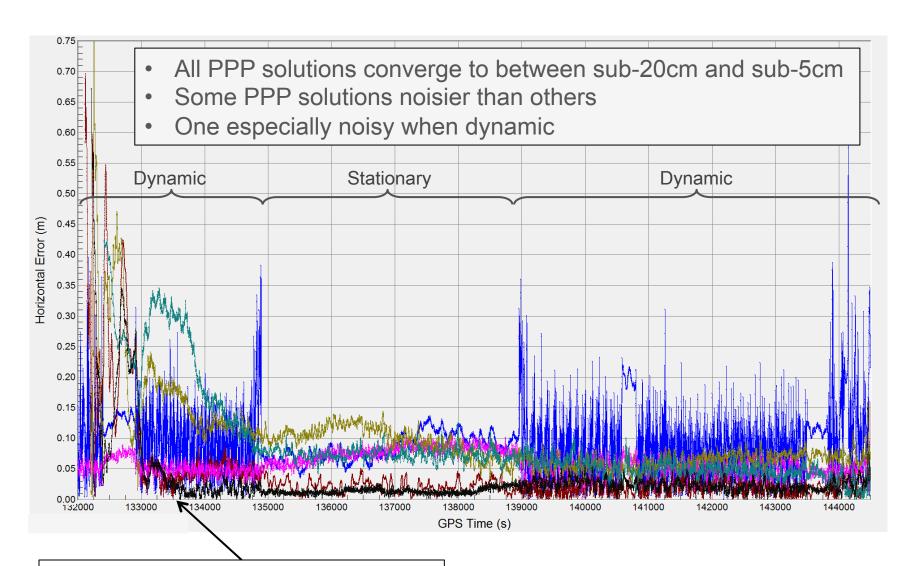
Dynamic Evaluation – Machine Trajectory (Benign)



South American campaign – December 2014



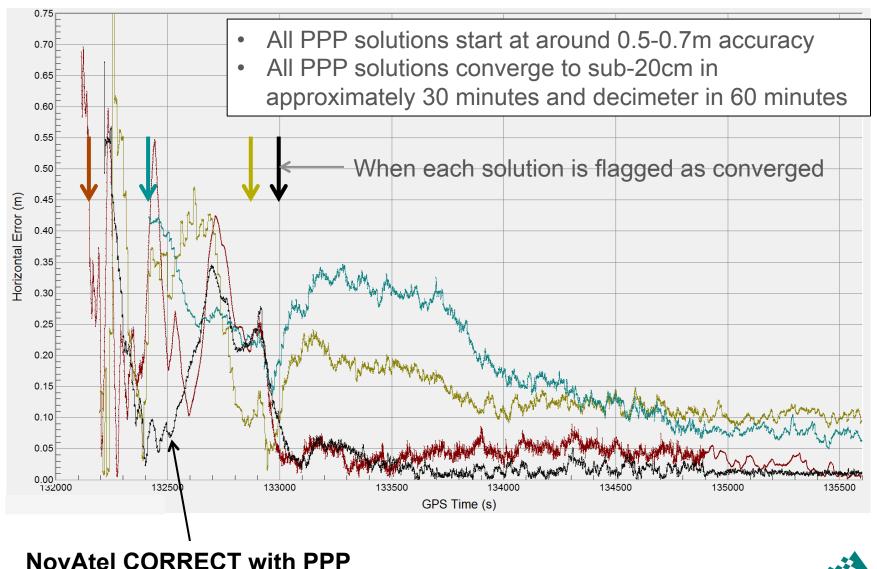
Dynamic Evaluation – Horizontal Errors (Benign)



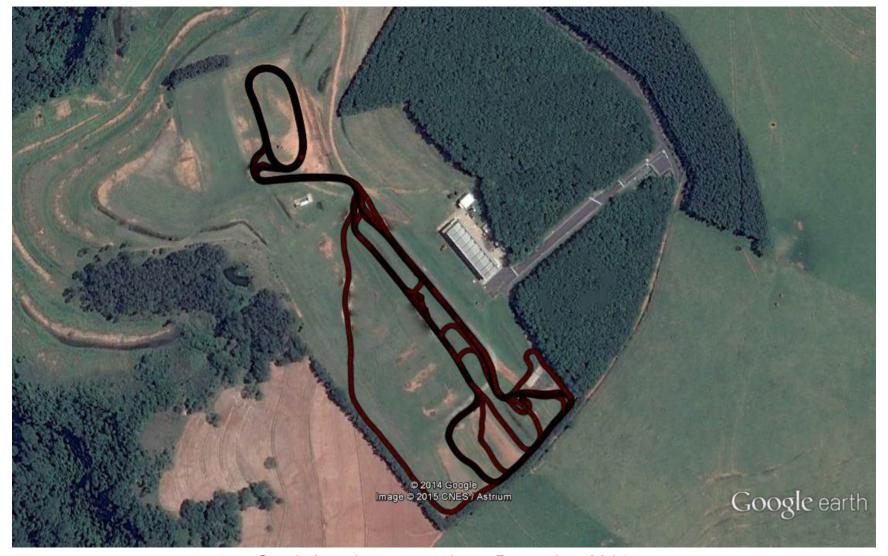
NovAtel CORRECT with TerraStar



Dynamic Evaluation – First Hour Showing Convergence

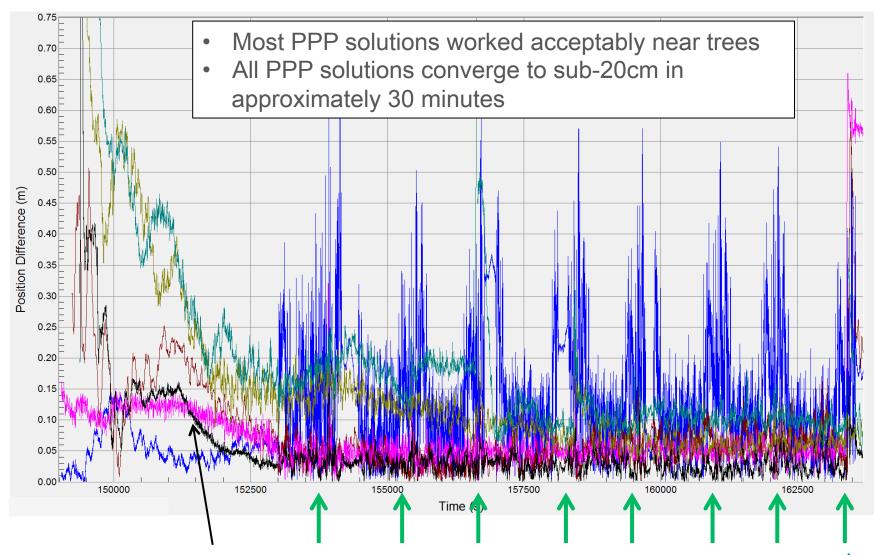


Dynamic Evaluation – Machine Trajectory (Not So Benign)

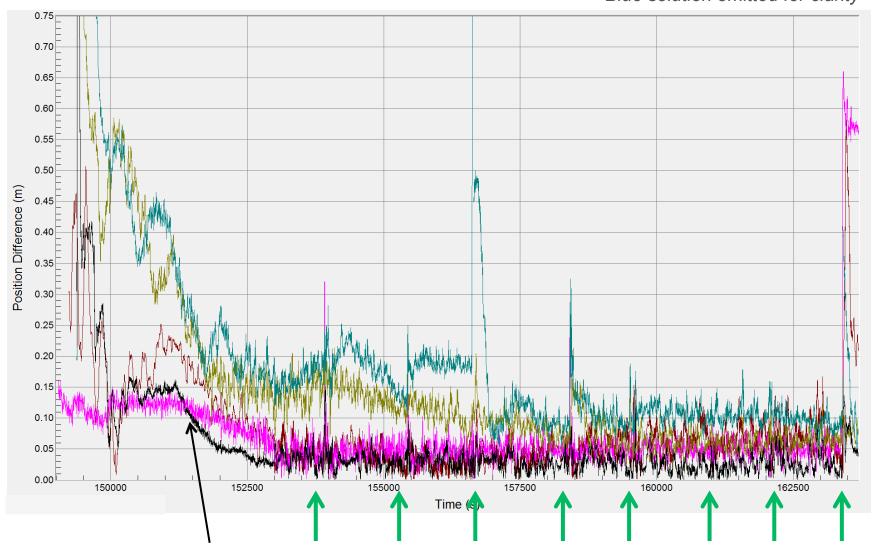


South American campaign – December 2014





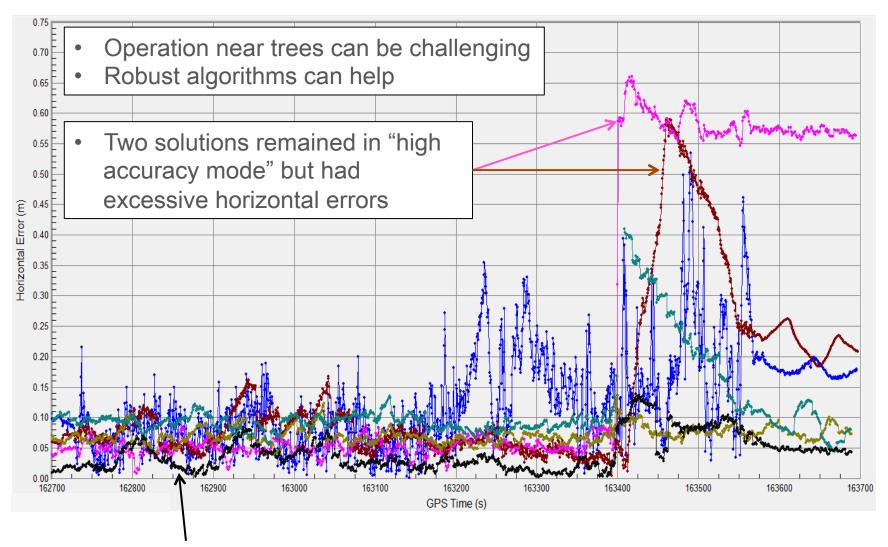
Blue solution omitted for clarity



NovAtel CORRECT with TerraStar

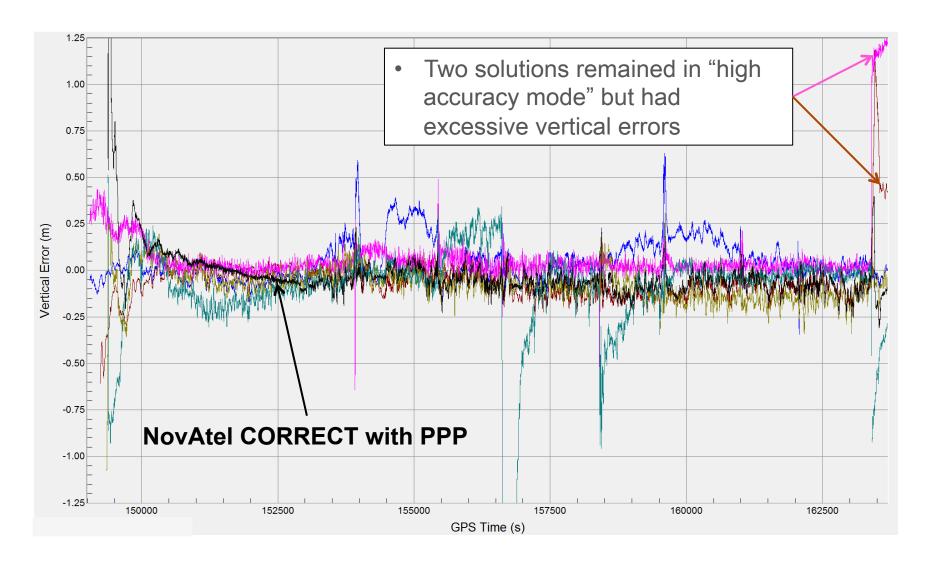
Operation near trees





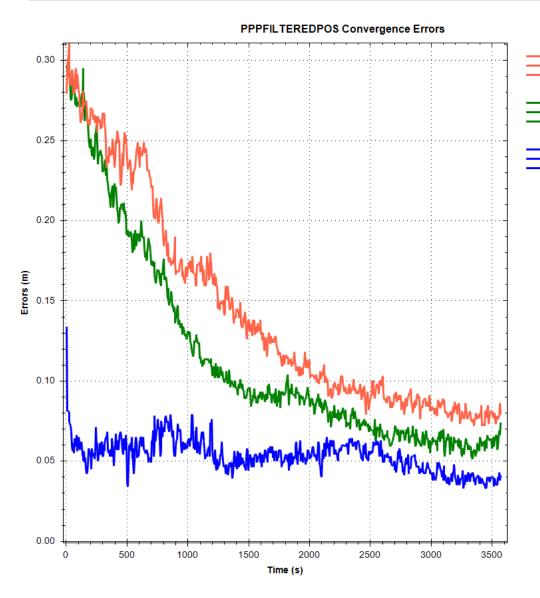








Calgary Rooftop, 30s outages



TerraStar-D on 6.510

TerraStar-D on 6.600

TerraStar-C on 6.600

- Full GNSS & correction signal outages
- Static data

30s_outage_6510

30s_outage_6600_float

30s_outage_6600_PPPPLUS

Horizontal 95%

orizontal 95%

Horizontal 95%

 TerraStar-C re-converges almost instantly after 30s outage



Testing Conclusions

- Initial convergence to dm accuracy can take tens of minutes for any PPP solution
- Dynamic performance of NovAtel CORRECT with TerraStar is excellent
 - Many days of dynamic testing in real-world conditions
 - North and South America
 - Just finished test campaign in Australia
 - ➤ 6-8 different PPP solutions evaluated concurrently
 - Some solutions noisier than others, especially when dynamic
 - Most competitive solutions can provide a reliable decimeter-level solution
 - Operation near trees can be challenging



NovAtel Advantage

- Our TerraStar implementation works extremely well
 - > TerraStar-C is robust, accurate, enables fast re-convergence
 - New services being added to compliment GLIDE (sub-meter)
- ➤ We know OEM, including:
 - We let our customers manage the end user
 - Process, support, quality, delivery
 - M2M tools for OEM sales & support
- TerraStar service infrastructure built for reliability



