

Multi-Genetic Planting

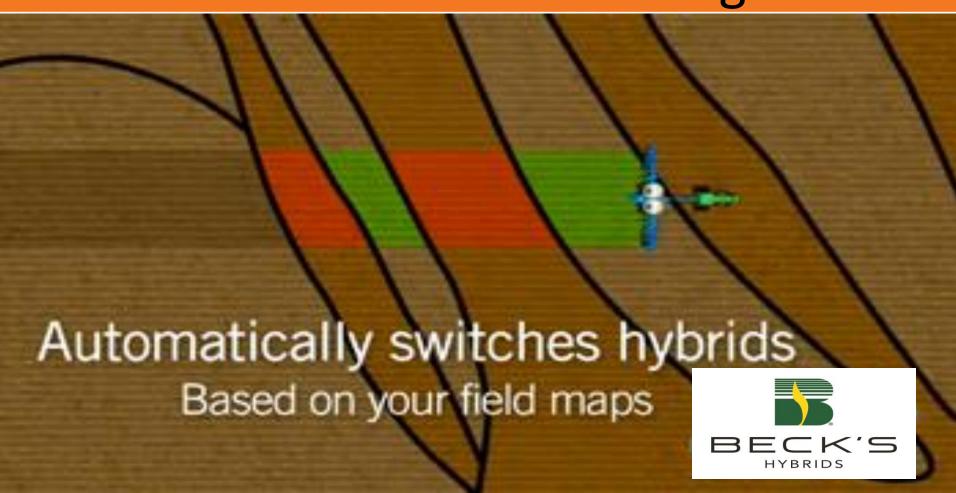
What is it?

- Precision Hybrid Placement
 - Place the right corn hybrid for each acre

- Management Zone Creation
 - Allowing offensive hybrids to flourish in HP soils
 - Enabling defensive hybrids to "hold" yield in LP soils



Multi-Genetic Planting



Beck's Multi-Genetic Planting Recap

- 2011 Idea was born to create a multi-hybrid planter project
- 2012 First full planting season

 Kinze 8/15 planter converted for multi-hybrid twin row transitions
- 2013 Second full planting season
 Additional Kinze planter added for multi-hybrid planting in IL
 Great Plains twin row planter added in IL
 1st Center Fill Planter Planter for multi-hybrid planting
- 2014 Third full planting season
 - (2) Kinze 4900 dual meter **single row** multi-hybrid planters
 - (2) Great Plains Twin Row multi-hybrid planters Precision Planting Dual multi-hybrid meter













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FOR IMMEDIATE RELEASE

Kinze Announces the World's First Electric Multi-Hybrid Concept Planter Technology allows farmers to change the seed hybrid automatically

WILLIAMSBURG, Iowa (Dec. 10, 2013) – In order to help farmers optimize their seed hybrids and increase their yields, <u>Kinze[®] Manufacturing</u>, <u>Inc.</u> announces the world's first electric multi-hybrid concept planter. Multi-hybrid technology provides farmers with the ability to change the seed hybrid they are planting automatically as the planter moves through the field.





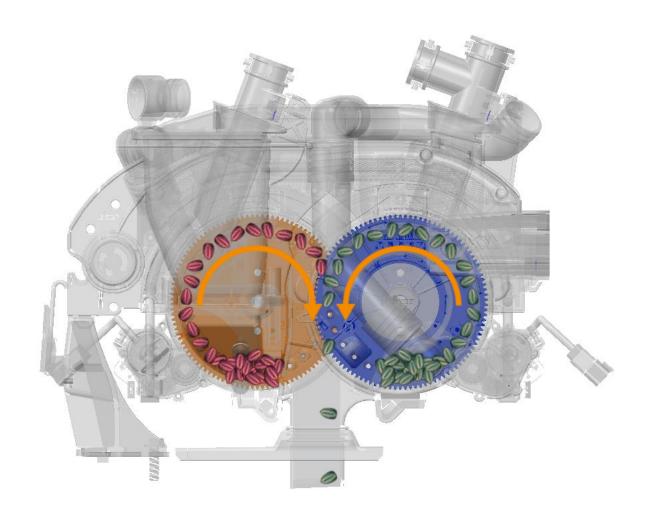
New 4000 Series Meter

New patent pending electric drive

99% Accuracy

Planting Speeds up to 8 MPH

Infinite population rates









The central brain, sensors, and controller



FieldView^{*}

Video

20/20 SeedSense

Remote access across devices, and web-based planter management



FieldView Plus

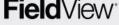
FieldView^{*}

C CloudSync

The Details Field HD

Connect View Offers

20/20 (8)





kplattner

YOUR DATA PLATFORM **EVOLVES**



App Based Deployment

FieldView is iPad-based and easily updated. New features and capabilities are consistently released and instantly available on your device - this product doesn't get the chance to become outdated.

FieldView is designed for broad compatibility and all of our products are purpose-built for integration. Once you're in, you're in.

FAQ

What is the required iPad® tablet configuration, including data plan options?

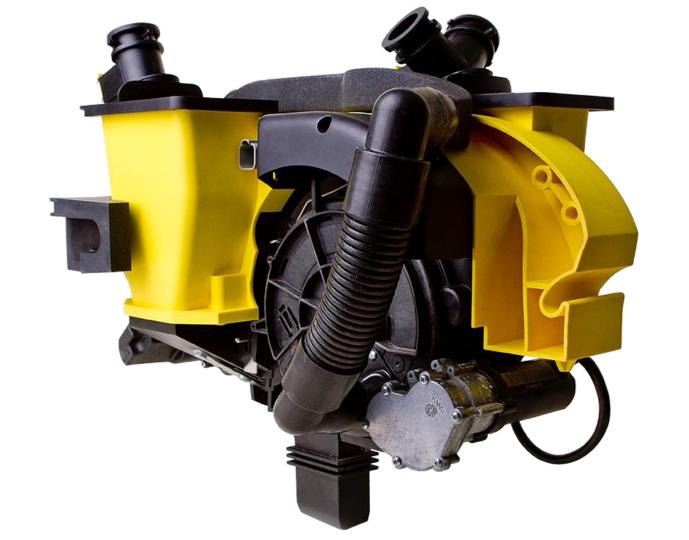
How many acres of mapping can be stored on a 32GB iPad tablet?

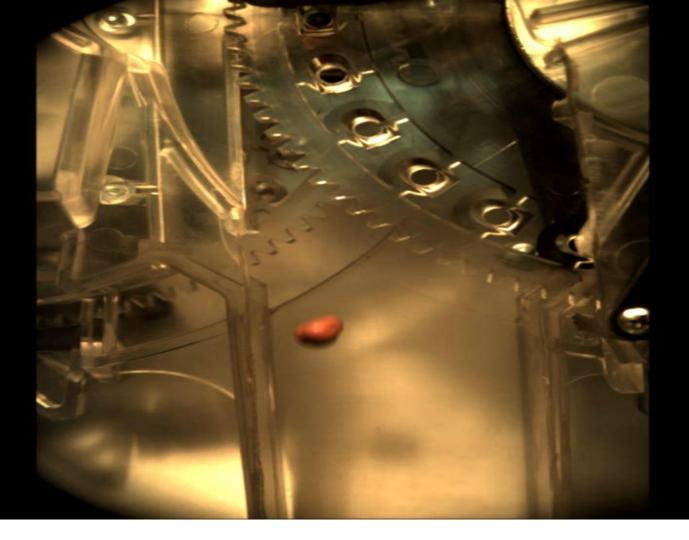
Can I view field data on an iPhone®?

How do I register my FieldView display and install the FieldView app from the Apple App Store?

How do I view my prior year "as planted" maps?

What happens if I delete the FieldView icon















2012-2014 Multi-Hybrid Planting Results

Low Productivity Soils Defensive Hybrid

+7.5 Bu/A +\$39.03

High Productivity Soils Offensive Hybrid

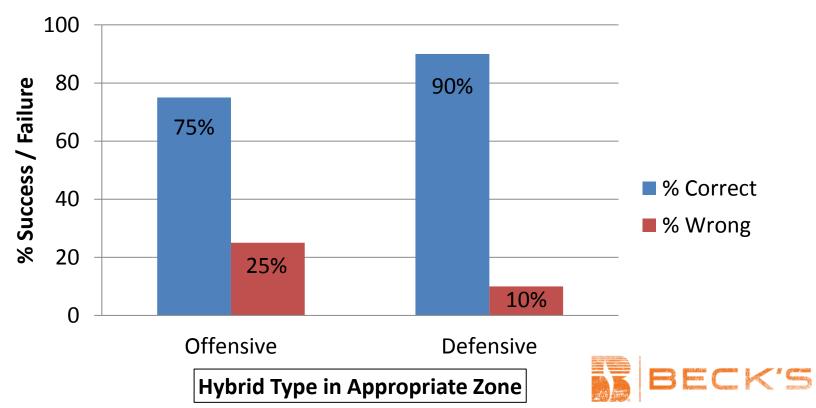
+8.3 Bu/A +\$46.50

7.9 Bu. Yield Increase = \$42.77 / Acre

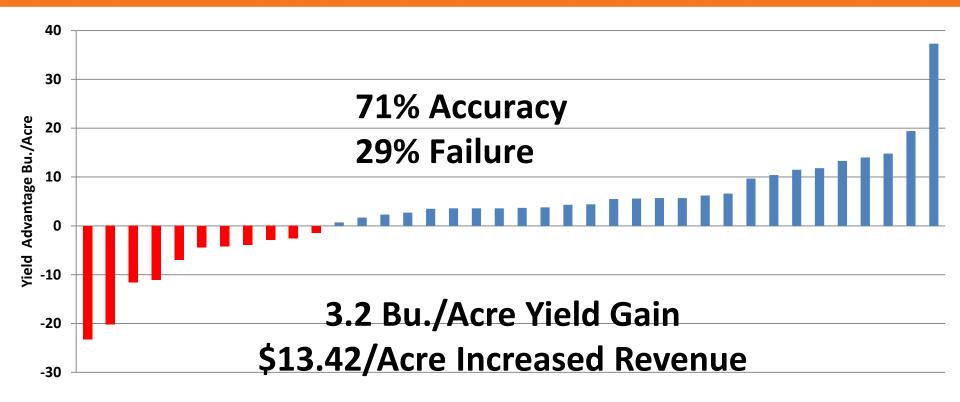


2012-2014 Multi-Hybrid Planting Summary

Multi-Year Hybrid Selection Accuracy



2014 Summary: Offensive Hybrid in High Productivity Soils





Saturated Soils all Summer





Diplodia Ear Rot







Stalk Rot Severity



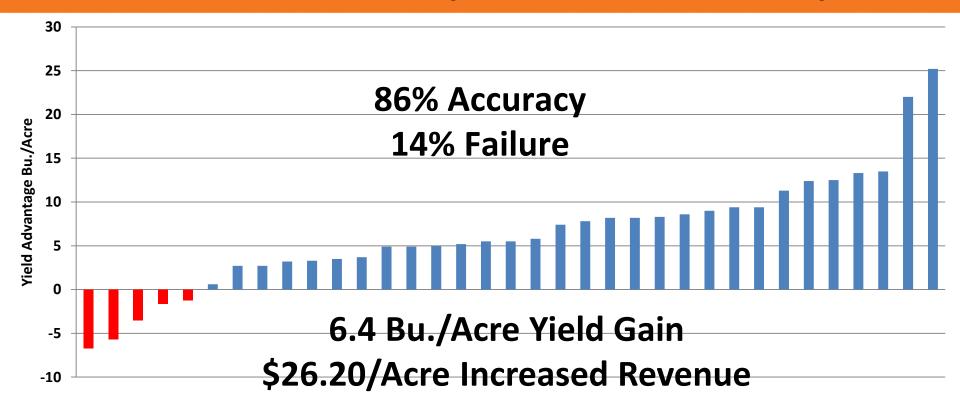








2014 Results: Defensive Hybrid in Low Productivity Soils







2013-2014 Multi-Variety SB Planting Results

Low Productivity Soils Defensive Variety

+3.0 Bu/A

+\$40.21

High Productivity Soils Offensive Variety

+3.4 Bu/A

+\$36.75

3.2 Bu. Yield Increase = \$38.48 / Acre



Multi-Hybrid/Variety Return on Investment

Kinze 4900 MH Planter

Precision Planting VSet Select

\$29,185 or \$1824/Row

\$31,200 or \$1950/Row

Beck's Multi-Year Data (12-14')

Corn Soybeans +7.9 Bu/A

\$42.77/Acre

+3.2 Bu./A

\$38.48/Acre

\$40.63/Acre

Break-even Acreage

Corn = 353 acres Soybeans 392 acres



Multi-Hybrid/Variety Return on Investment

Precision Planting VSet Select

\$29,185 or \$1824/Row

\$31,200 or \$1950/Row

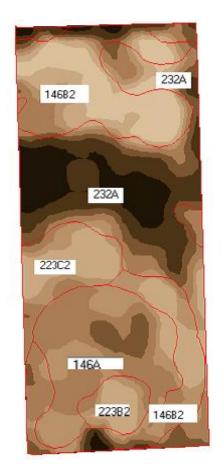
Beck's Multi-Year Data (12-14')		Todays Prices?	Revenue\$\$
Corn	+7.9 Bu/A	\$3.30	\$26.07/Acre
Soybeans	+3.2 Bu./A	\$8.70	\$27.84/Acre
			\$26.96/Acre
			•

Break-even Acreage

Corn = 575 acres Soybeans =539 acres



Multi-Genetic Planting



Management zones are key to success

- Spatial locations are needed of:
 - High yielding zones
 - Low yielding zones

Without management zones, multi-hybrid planters are worthless

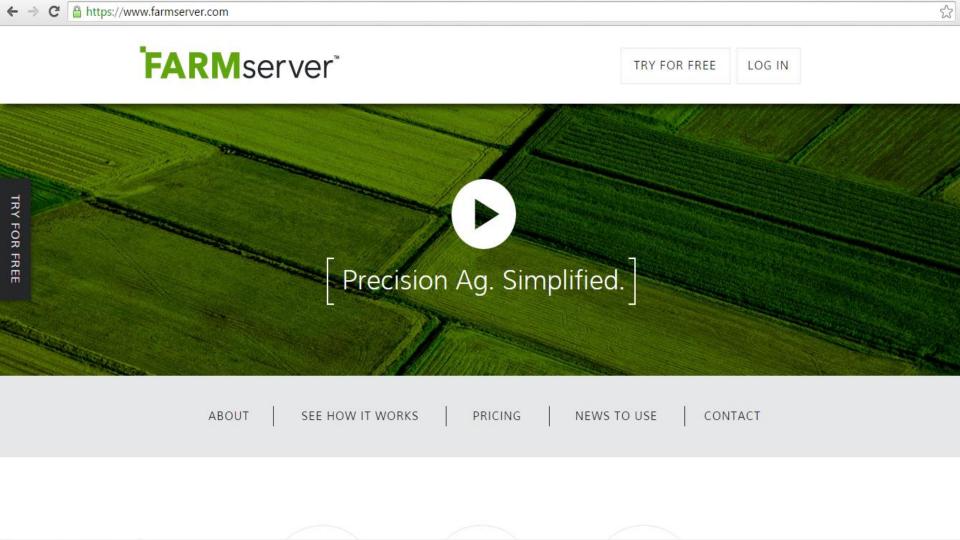


The Future of Multi-Genetic Planting?

Two glaring problems that could hold this technology back

- 1. Management Zone Creation
- 2. Prescription Generation

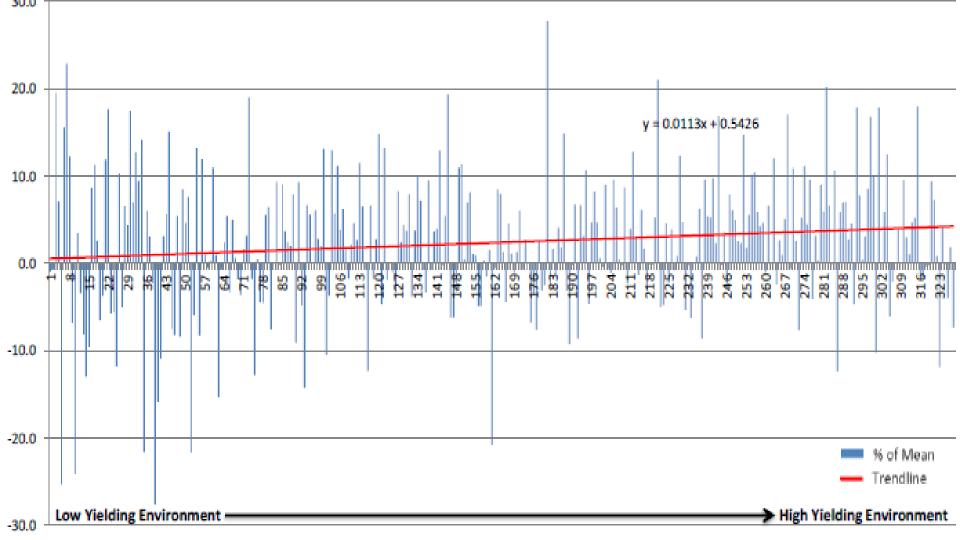


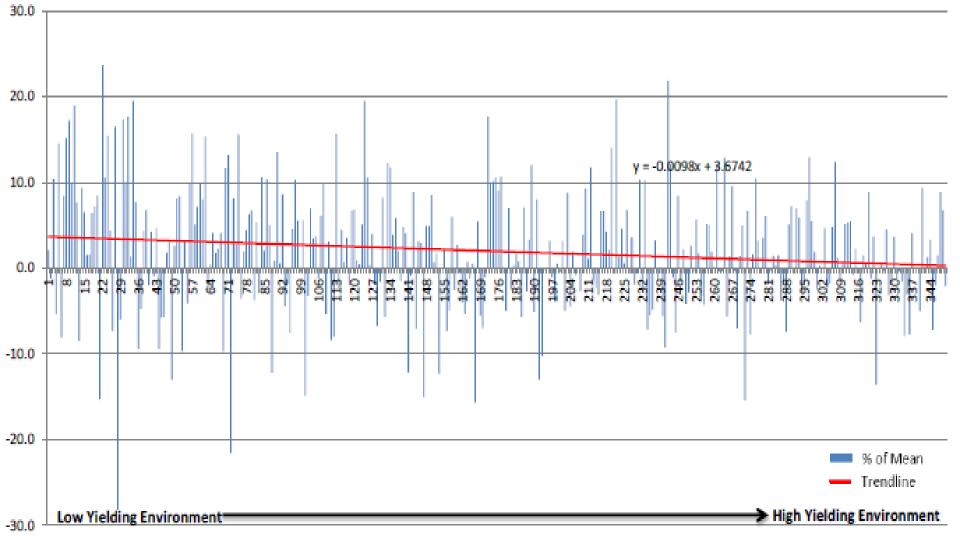




Proper Hybrid Selection is also a Key to Success







Market Availability

Single Row Dual Meter











"Twin Row" Transitions

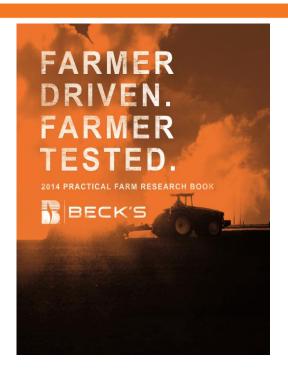








2014 PFR Book



www.beckshybrids.com/Research/Practical-Farm-Research



Thank You!

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