

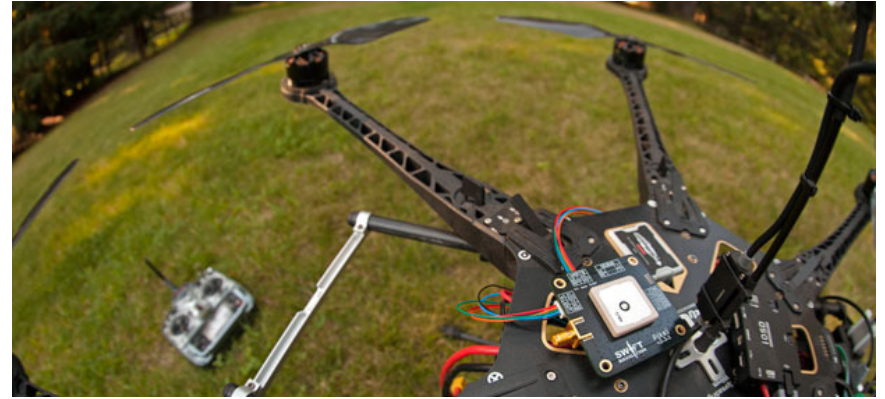


# Every farmer knows RTK

## Auto-steer



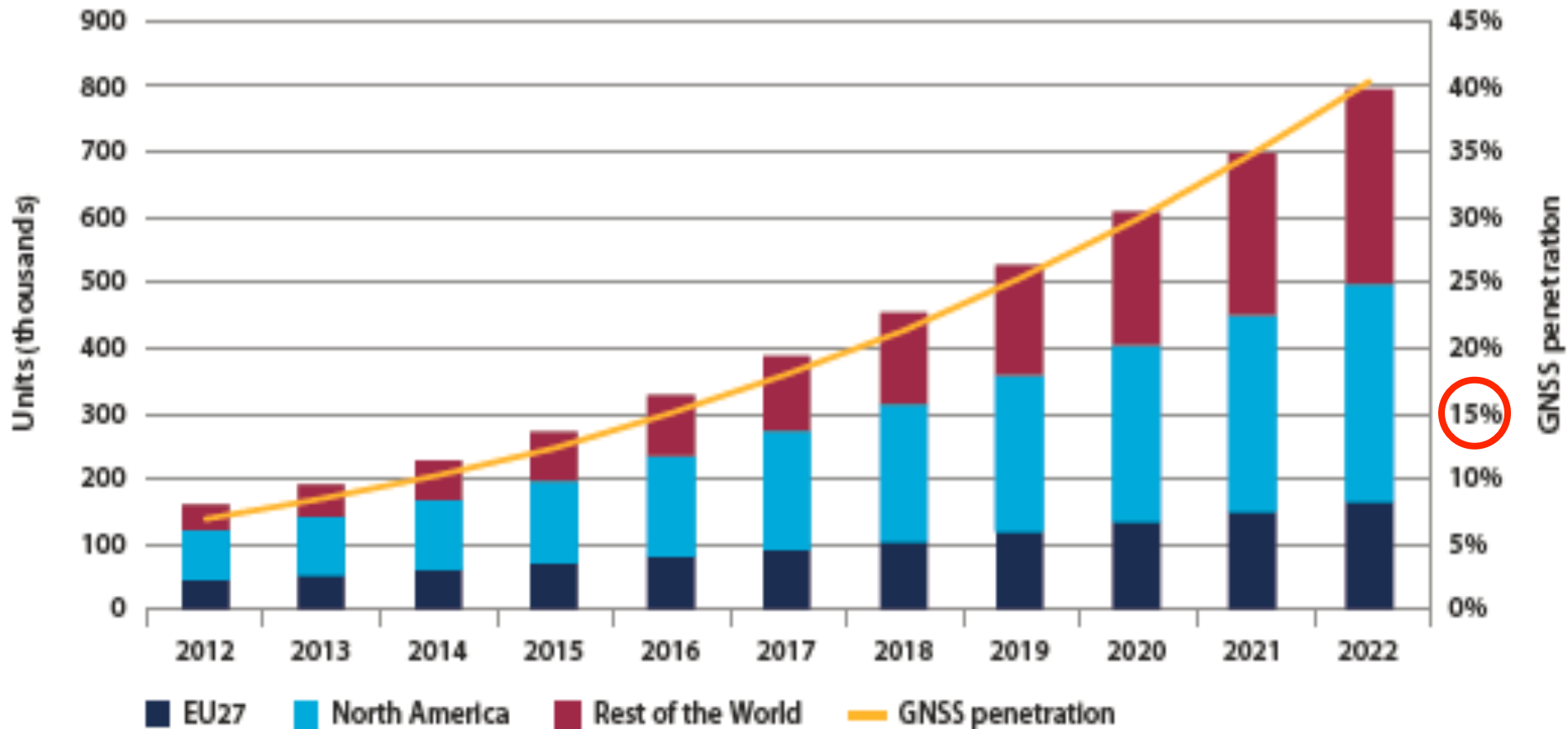
## Data Collection



- 1) Accuracy
- 2) Reliability
- 3) Expensive
- 4) Usability

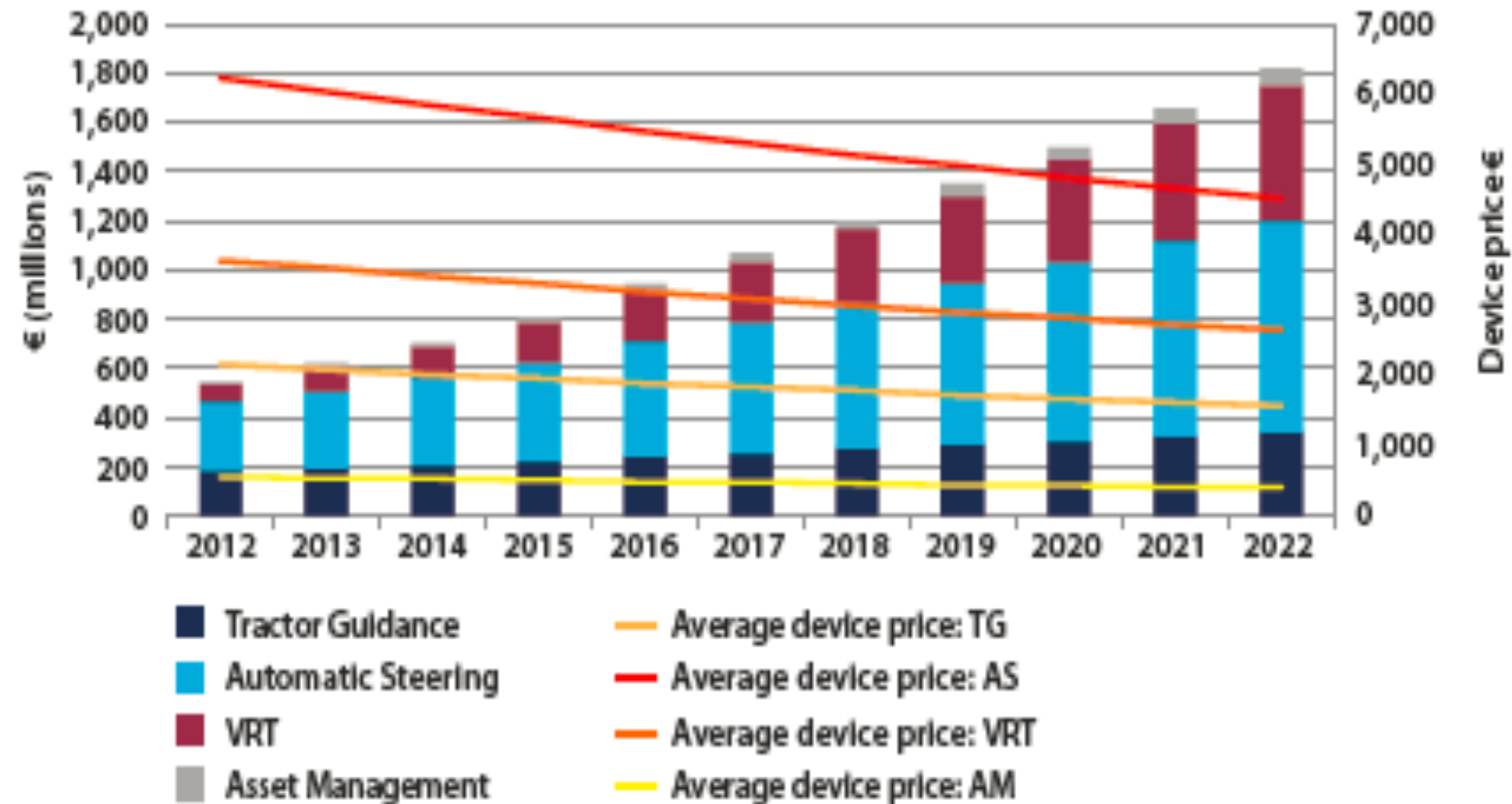
# Limited RTK

Shipments of GNSS devices by region

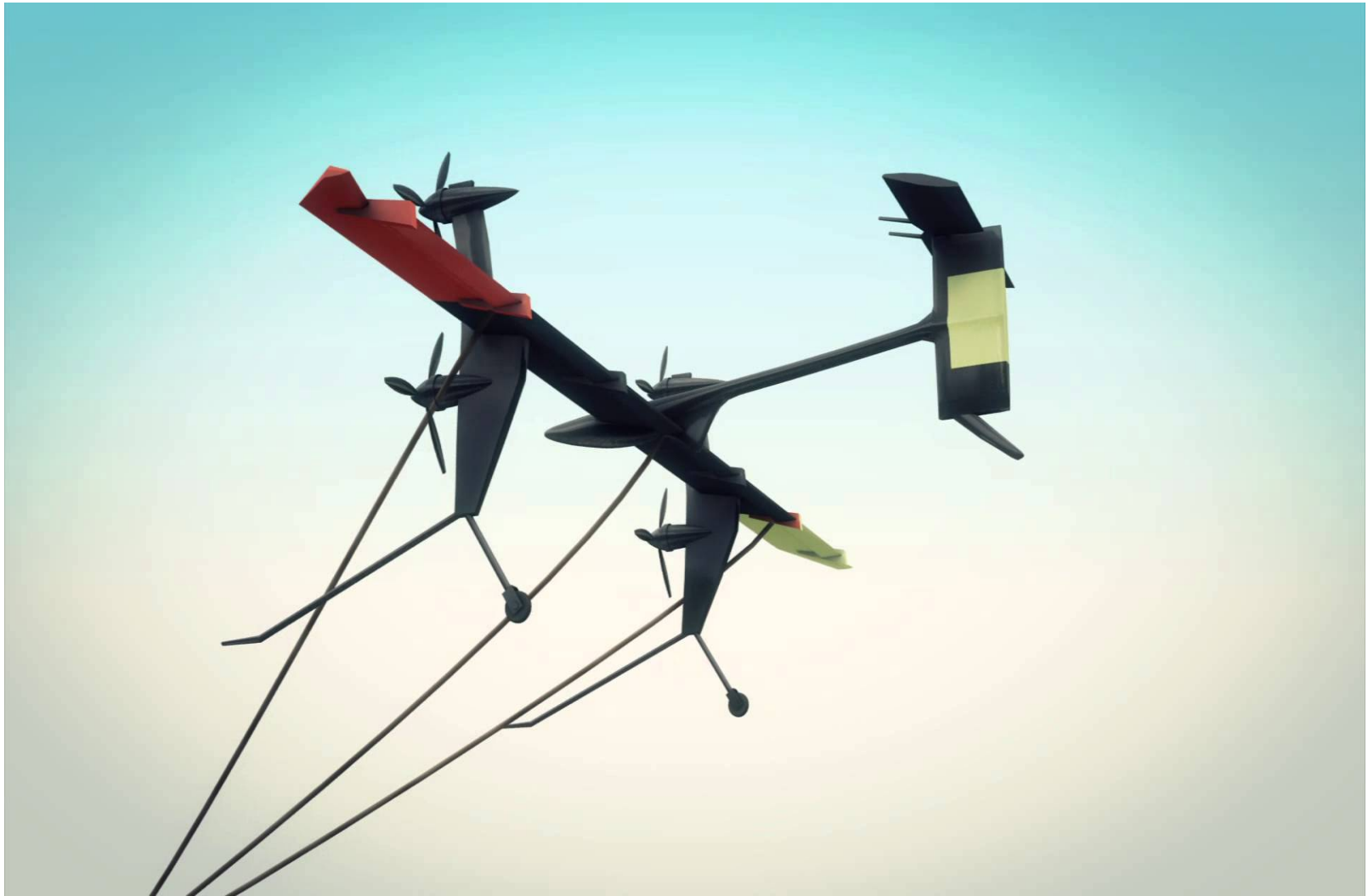


# High price tag

Core revenue from GNSS device sales by application

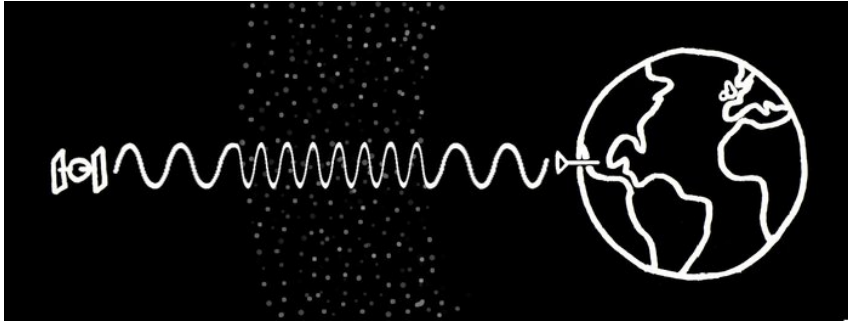


# Roots in the sky



# Real time kinematics

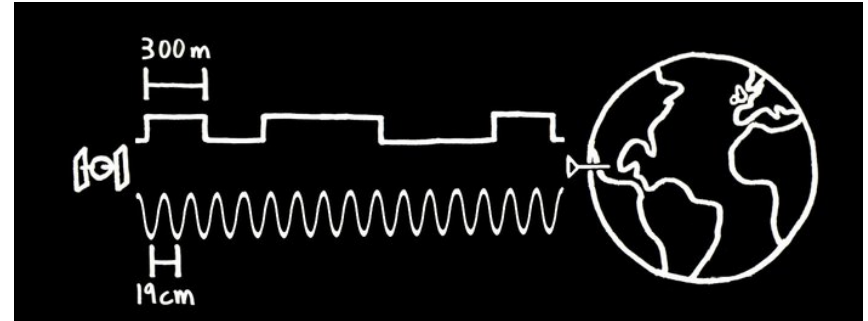
## Normal GPS



Accurate to a few meters

- **Several sources of error**
  - **Signal measurement:** “code” can only be measured to several meters.
  - **Ionospheric delay:** slowing of GPS signals.

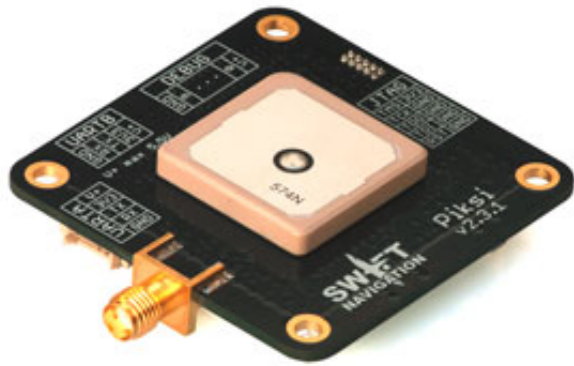
## RTK GPS



Accurate to a few centimeters - 100x precision

- **Mitigates errors via two methods**
  - **Signal measurement :** “carrier” phase to under a centimeter. Solve for “integer ambiguity” in number of carrier cycles.
  - **Ionospheric delay:** A base station broadcasts corrections to the roving to cancel out ionospheric delays.

# Anywhere on earth, to the centimeter



## Introducing Piksi

**Proprietary Real Time Kinematics  
(RTK) GPS software**

Centimeter accurate positioning

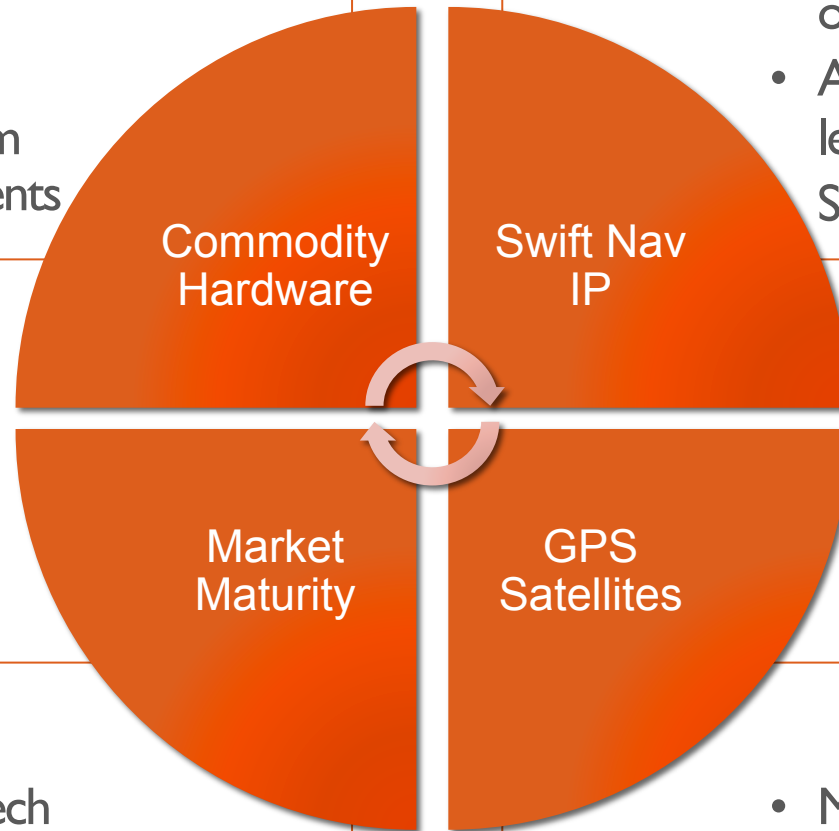
**10x Cheaper**  
(\$500 vs. \$5000+)

**An open stack for easy integration**  
Easy to use library and API

# Why now?

- Powerful off-the-shelf components (no custom silicon)
- Cost structures from cell phone components

- Expired RTK patent opens up technology
- Advances in machine learning
- Software processing



- “First wave” of Ag Tech proven
- Big data , & Automation

- Many international Satellite constellations coming online



# Precision agriculture

More Automation



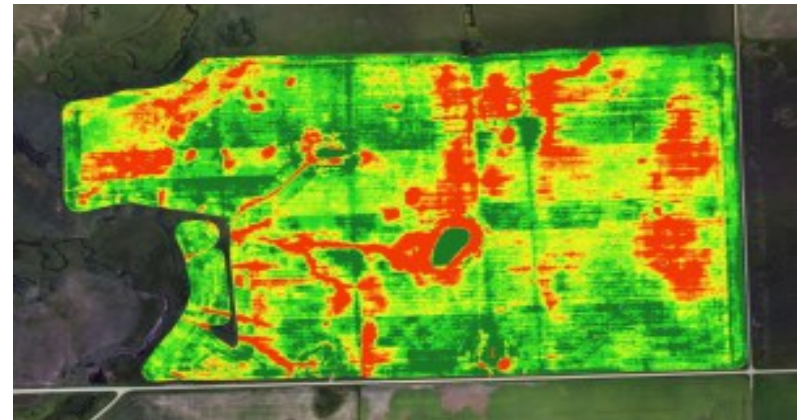
Unsolved Problems



New Technology



Data Driven

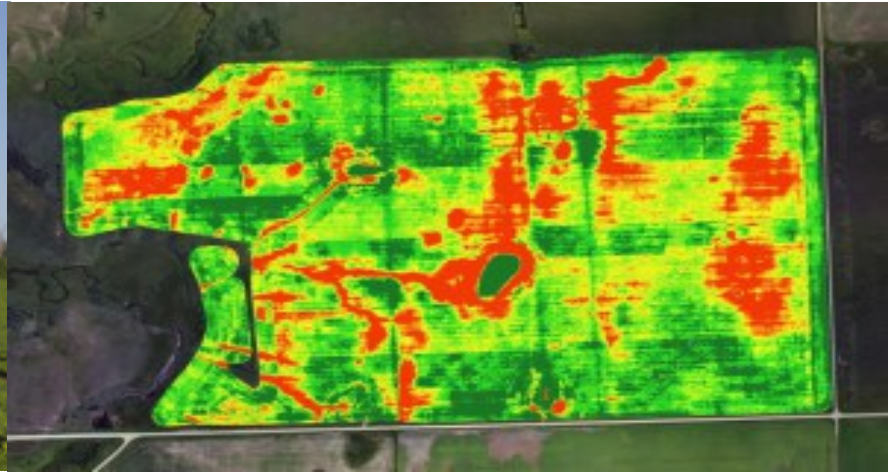


# Case study: UAV imagery



## The Problem

- Low Resolution
- Ground Control points



## Our Solution

- Geo-tagging imagery with higher accuracy GPS improve image stitching to deliver higher quality imagery
- High accuracy GPS allows “ground truthing” with few or no ground control points



Thank you